

# RECENT SUCCESSSES

**PACIFIC NORTHWEST Q1 2019**



Coverage You've  
Been Looking For:

## CYBER SUITE

**Coming soon! Five coverages, one enhancement.** Our new Cyber Suite enhancement, available as an endorsement to General Liability policies is built on broad coverage, great pricing, and strong service.

*Cyber Suite includes:*

- Data Compromise Response
- Computer Attack and Cyber Extortion Expense
- Data Compromise Liability
- Network Security Liability
- Electronic Media Liability

## LAST QUARTER HIGHLIGHTS

*Our Q1 Account Premiums Ranged from \$25,000 to \$700,000*

**General Contractor** – GL, Workers' Compensation

**Metal Recyclers** – Property, Crime, IM, Auto

**Construction Materials Provider** – Auto

**Commercial Grading, Excavation, Site Prep** – GL, IM, Auto, Umbrella

**Quarry and Concrete Products Mfg.** – GL, Auto

**Street and Road Paver** – Property, GL, IM, Auto, Umbrella

**Seafood Processor** – Workers' Compensation

**Marine Construction Contractor** – Auto

**Freight Forwarding and Logistics** – GL, Auto, Umbrella, Workers' Compensation

**Motor Truck Cargo Legal Liability** – Inland Marine

**Fine Dining Restaurants** – Property, GL, IM, Auto

## SERVICE EXCELLENCE

**39%**

*of 2016  
cyber-attacks  
were against  
manufacturers.*



*Contact your  
Underwriter  
to learn how  
Cyber Suite  
protects your  
insureds.*

**10%**

*of drivers cause*

**40%**

*of accidents*



*Learn how our  
Fleet Safety  
Toolkit can help  
your insureds  
attract and retain  
safer drivers.*

Utilizing our  
**24/7 Injury  
Helpline**



**Reduce claim  
frequency by**

**40%**

*or more!*

Averaging  
**fewer than**

**70**

*cases per  
adjuster*



*Our Claims  
Examiners  
carry  
exceptionally  
low caseloads.*



SERVICE LEADER IN COMMERCIAL INSURANCE