

RECENT SUCCESSSES

CALIFORNIA Q1 2019

MARKET OPPORTUNITIES

Contractors

Manufacturing

Healthcare

Agriculture

Accounts with:

- Premium volume to contain exposure, typically in excess of \$350,000
- Majority of payroll in California
- Engaged management team

LAST QUARTER ACCOUNT HIGHLIGHTS

Sanitation Service – Retro Plan

Wholesale Bakery – Guaranteed Cost

Framing Contractor – Guaranteed Cost

General Contractor – Retro Plan

Food Manufacturing – Guaranteed Cost

Landscaping Services – Guaranteed Cost

Nut Processors – Large Deductible

Country Club – Guaranteed Cost

Home Healthcare – Guaranteed Cost

SERVICE EXCELLENCE

Utilizing our
**24/7 Injury
Helpline**



*Reduce claim
frequency by*

40%
or more.

Averaging
fewer than

70

**cases per
adjuster**



*Our Claims
Examiners
carry
exceptionally
low caseloads.*

*Our Pharmacy
Management
Program
stops over*

80%

*of post-
surgical opioid
prescriptions
after the first fill.*



**Motor vehicle
deaths** are the

#1

**cause of
work-related
fatalities in
the US.**



*Contact your
underwriter to
learn more about
our **Fleet Safety
Toolkit.***



Alaska National
INSURANCE COMPANY

SERVICE LEADER IN COMMERCIAL INSURANCE