

RECENT SUCCESSSES

CALIFORNIA Q4 2018

Customized Solutions to Improve Customer Results

Alaska National is a California workers' compensation specialist. We focus on large, complex accounts that produce enough premium to cover exposure. We are passionate about personalized services to improve safety and help injured workers recover and return to work. All of this achieves better outcomes and superior results for our customers.

LAST QUARTER HIGHLIGHTS

PREMIUM UNDER \$500,000

Medical Management & Billing – Guaranteed Cost

Window & Door Manufacturing – Guaranteed Cost

PREMIUM OVER \$500,000

Seafood Processing & Distribution – Guaranteed Cost

Concrete Cutting & Drilling – Retro Plan

Painting Contractor – Guaranteed Cost

Waste & Recycling Refuse Service – Guaranteed Cost

PREMIUM OVER \$1,000,000

Janitorial – Retro Plan

Concrete Structures Design & Construction – Retro Plan

Restaurants – Guaranteed Cost

Full Service Printing – Guaranteed Cost

EXCEPTIONAL SERVICE

Alaska National is the service leader in commercial insurance.

We provide, to all of our California based accounts:

- Account Underwriting
- Dedicated Service Teams
- California Resident Adjusters
- Average Caseloads of 65-75 to allow close communication and coordination with injured workers, medical providers, and employers
- Direct Access to Loss Control experts
- Customized Return to Work programs

24/7 Injury Helpline available at no cost to all workers' compensation accounts, to triage non-life threatening injuries and keep injured workers on the best path of care.

MARKET OPPORTUNITIES

Accounts with:

- Premium volume to contain exposure
- Majority of payroll in California
- Engaged management team

Contractors

Manufacturing

Healthcare

Agriculture



SERVICE LEADER IN COMMERCIAL INSURANCE